Booz & Company

Beirut, July 2010





Qui,

## booz&co.

## Citizens' Priorities Implementation

Programs Prioritization and Planning *OMSAR* 



## Today's session aims at presenting the prioritization and planning approach of OMSAR Citizens' Priorities programs

### **Objectives**

- Present overall planning approach of Citizens' Priorities programs
- Agree on OMSAR programs re-scoping and prioritization
- Start planning process using appropriate tools:
  - Program Charters
  - KPI Forms
  - Detailed Work Plans

## The Government of Lebanon has committed to implement 14 priority areas including a variety of programs

#### Citizens' Priorities - Ministerial Declaration

**NON-EXHAUSTIVE** 

### 1 Reaffirm the State Authority and Rule of Law

- Equip security forces
- Reform Judicial system and speed up trials process
- ..

#### 5 Resolve Traffic Bottlenecks

- Launch Traffic Control Center and deploy traffic signs
- Introduce tougher enforcement mechanisms for traffic violations

#### 9 Reform Social Security

- Modernize, automate and increase efficiency of NSSF
- Promulgate Retirement and Social Protection Law

• ..

### 2 Confirm Lebanon's Position and Role

- Enhance regional and international diplomatic activities
- ...

### 6 Protect the Environment

- Develop solutions for illegal landfills and solid waste management
- Introduce incentives for replacing old taxis with fuel-efficient cars

### 10 Promote Knowledge Services and Industry

- Provide broadband services (>50 Gb/s in 2010)
- Increase internet penetration and improve telecom services
- | ■

### Follow-up and Close the File of Displaced Citizens

- Work towards closing the file of displaced citizens
- Complete payment of compensation

#### • ..

### 3 Modernize the Administration and Fight Corruption

- Accelerate automation and move towards e-government
- Implement UN Convention for fighting corruption

#### 7 Conserve Water

- Improve water distribution and complete network expansion
- Improve use of surface water
- **| -** .

### Nurture the Broader Lebanon

- Establish a permanent relationship with the Diaspora
- Allow Lebanese abroad to vote in parliamentary elections
- **"** ...

### 14 Improve the Business Environment

- Reform the business legislative framework
- я ..

### 4 Ensure the Right to Energy

- Increase promptly generation capacity by at least 600MW
- Promulgate Hydrocarbon Law
- **| ■** ..

### 8 Alleviate Poverty and Address Homeless Children Issue

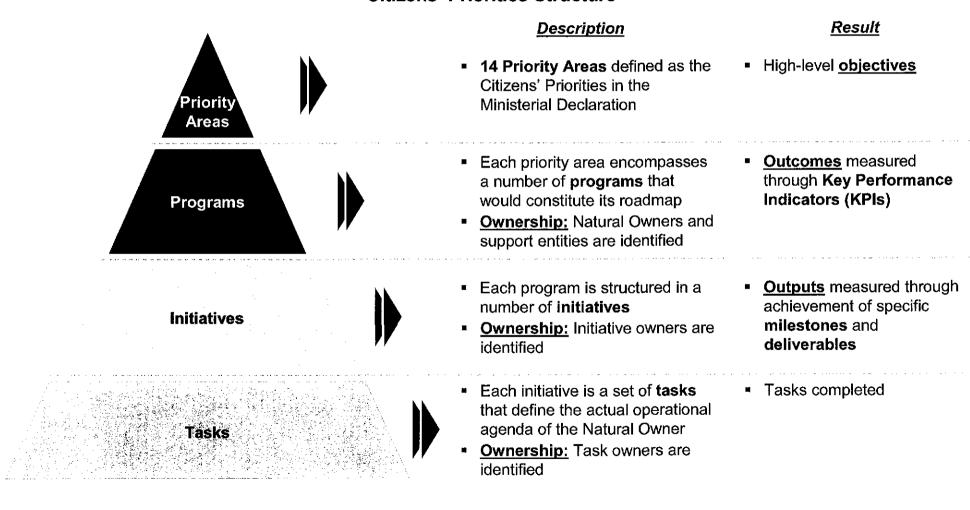
- Provide definitive solution to homeless children and beggars
- Reduce extreme poverty by half by 2015
- **.**.

#### 12 Preserve and Restore Heritage Buildings

 Promulgate draft legislation on heritage buildings and sites

## The 14 priority areas were articulated around programs, initiatives and tasks, with clear ownership and desired result at each level

#### Citizens' Priorities Structure



## A 3-step approach is followed to re-scope, prioritize, and develop plans for the Citizens' Priorities

Citizens' Priorities Programs and Initiatives Derivation Process

I Program Re-scoping

**II** Program Prioritization

III Program and Initiative Planning

Re-scope programs to ensure homogeneity, comprehensiveness, tangibility and alignment with Natural Owners' plans

Priority Area

2

Re-scoped Programs

Re-scoped Programs

Re-scoped Programs

Re-scoped Programs

Re-scoped Programs

Prioritize programs into three waves (based on readiness and impact levels) to phase LPU's role in program planning and support to Natural Owners



- Programs with <u>high readiness</u> and high <u>impact</u>
- Outcomes will be achieved and measured through clearly defined KPIs

Wave II / Wave III Programs

- Programs with lower readiness and/or lower impact
- KPIs cannot be clearly defined to measure achieved outcomes

Support Natural Owners/ Support Entities in developing planning forms (Program Charters, KPI Forms and Detailed Work Plans)



1. PROGRAM CHARTER



2. KPI FORM



3. DETAILED WORK PLAN FOR ALL INITIATIVES



4. DETAILED WORK PLAN FOR <u>SELECT</u> <u>INITIATIVES</u> IDENTIFIED AS HAVING <u>HIGH</u> READINESS

# Programs are first re-scoped in order to ensure homogeneity, comprehensiveness, clarity and alignment with current plans

**OMSAR Programs Re-scoping** 

FOR DISCUSSION

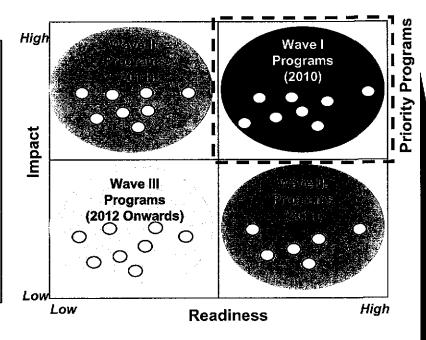
Re-scoped Program **Priority Area Program** Re-scoping Rationale Modernize Streamline customer service processes. Facilitate administrative services and Administration Program 3.5 formalities of citizens and provide onefacilitate administrative formalities and classification and Fight stop-shop services adopt one-stop shop concept by distinct topic Corruption Program comprehensiveness Program homogeneity and consistency (program vs. Improve the initiative level) 14.10 Automate the Judicial system 14 Business TBD Alianment with Environment OMSAR plan

## Re-scoped programs are prioritized into three planning waves based on their readiness and impact levels

### **Program Prioritization Approach**

### Impact

- A Impact Level: Level of impact of program on citizens when implemented
- B Impact Outreach: Outreach of program to citizens when implemented
- C Impact Timing: Program outcome timing
- D Impact Clarity: Clarity on outcomes to be achieved



### 1 Level of Acceptance: Political and management acceptance of program

- 2 Funding: Availability of funding for the program from Government budget or donors
- Human Resource Capabilities: Human resources availability and capabilities
- Planning Completeness: Availability and exhaustiveness of plans to implement programs
- Implementation Feasibility: Complexity in implementation, involvement of different parties, risks, interdependencies

### Wave I Priority Programs:

- Majority of initiatives is undertaken in 2010
- All initiatives are closely planned and monitored

### Waves II / Wave III Programs:

- Majority of initiatives is undertaken in 2011 - 2012
- Select initiatives with high readiness level are planned and monitored



### Overall, two programs owned by OMSAR were included in Wave I

FOR DISCUSSION **OMSAR Program Prioritization Priority Area Wave I Programs** Modernize Facilitate administrative services and formalities of Administration citizens and provide one-stop-shop services and Fight Corruption Reaffirm the State 14.10 Automate the Judicial system Authority and Rule of Law

# Program 3.5 - Facilitate administrative services and formalities of citizens and provide one-stop-shop services

**OMSAR Program and Sample Initiatives (1/2)** 

FOR DISCUSSION

Prioritization

Re-scoped Program	Readiness Ratio	nale	lr	npact Rationale	Wave
Facilitate administrative services 3.5 and formalities of citizens and provide one-stop-shop services	<ul> <li>High acceptance</li> <li>Funding available from shops set-up starting 20 budget for 2010)</li> <li>Numerous public entitie process streamlining</li> <li>Clear guidelines &amp; plans</li> </ul>	011 (Arab s involved	Fund ■ High an in	d visible impact on citizens	Wave I
Sample of Initia	atives	Owner		Status	Readiness
Identify key administrative processes at each processes for simplification and streamline so	Ministry, select 1-2 key elected processes	OMSAR	A notice was sent to all Minkey processes to be strear	nistries on 12/03/2010 to identify nlined	Y
Identify pilot ministries with high volume of fo to setting and operating a business), streamli stop-shops			2011) - Could be funded by	roject funded by the EU (starting y Arab Fund throughout 2010 red: MoA, MoHEE, MoT, MoPH,	<b>Y</b>
Roll-out process streamlining of administrativ (excluding those related to setting and operatione-stop-shops where needed		OMSAR	Not planned yet		<b>N</b>
Conduct awareness campaigns in order to in changes	form public regarding these	OMSAR	Not planned yet		<b>N</b>



### Program 14.10 - Automate the Judicial system

**OMSAR Program and Sample Initiatives (2/2)** 

FOR DISCUSSION

	•		· · · · · · · · · · · · · · · · · · ·	
Re-scoped Program	Readiness Ratio	onale	Impact Rationale	Prioritization Wave
14.10 Automate the Judicial system	<ul> <li>Strong acceptance</li> <li>Funding available from automation and from the commercial registry</li> <li>Limited HR capabilities programs</li> </ul>	ne Arab Fur / automatio	d on be achieved  Visible and quantifiable outcome	Wave I
Sample of Initia	tives	Owner	Status	Readiness
♣Automate proceedings, clerks of courts and B	eirut courts	OMSAR	Part of a 6-year, EUR10 million project funded by EC to modernize Lebanon's Judicial system - EUR7 million allocated for court automation  Currently setting specifications of all software/ hardware required for the implementation of the Master Plan	Y
Automate remaining courts		OMSAR	Not planned	N
Modernize and automate the Ministry of Justic	e		Funding potentially secured; objectives to ensure workflow automation, document management and archiving	TBD
◆Complete automation of Commercial Registry			JS\$400,000 secured through the Arab Fund to complete automation of the Commercial Registry	Y

## Programs requiring further detailing: program 3.4 - Accelerate automation in Government entities & move towards e-government

FOR DISCUSSION

Re-scoped Program Readiness Ratio	nale	Impact Rationale	Prioritization Wave
Accelerate automation in  3.4 Government entities and move towards e-government  TBD Some initiatives funded Fund	through Arab	TBD ■ TBD	TBD
Sample of Initiatives	Owner	Status	Readiness
Set standards for Government entities websites	OMSAR Part of 350,00	a US\$10 million project with the Arab Fund - US\$ 0 allocated over 5 years for website standardization	TBD
Standardize 5 government websites according to standards set	OMSAR Part of 350,00	a US\$10 million project with the Arab Fund - US\$ 0 allocated over 5 years for website standardization	TBD
Modernize ICT standards in Government institutions and standards for supply of IT equipment, services and systems	OMSAR Part of 250,00	a US\$10 million project with the Arab Fund - US\$ 0 allocated over 6 months for ICT standards setting	TBD
Establish data center for E-government Portal	OMSAR Not inc	luded in project with Arab Fund	TBD
Develop interoperability framework (set standards, develop mechanisms for activation and provide technical assistance to secure equipment & IT systems)	OMSAR Part of	a US\$10 million project with the Arab Fund	TBD
Develop E-government Portal	OMSAR Part of million	a US\$10 million project with the Arab Fund - US\$ 8 allocated over 4 years for portal development	TBD
Equip government entities with IT systems and communication networks		a US\$10 million project with the Arab Fund - US\$ 0 allocated for IT equipment of government entities	TBD
Set and adopt standards of 200 forms across Government entities and ensure electronic deployment		a US\$10 million project with the Arab Fund - US\$ 0 allocated over 1.5 years for forms standardization	TBD

- → Understand objectives and KPIs achieved by implementing identified initiatives funded through the Arab Fund
- → Prioritize identified initiatives and assess readiness level

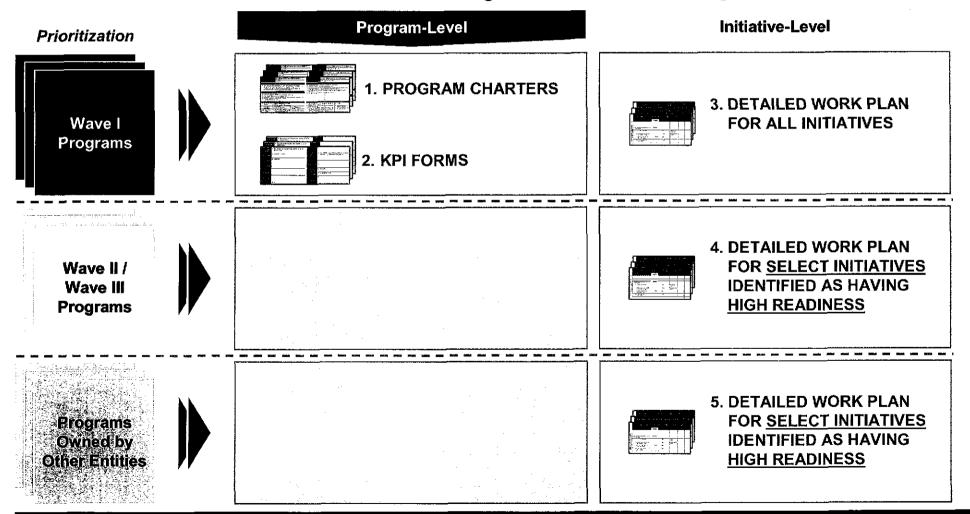


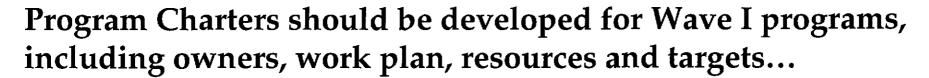
FOR DISCUSSION

	Re-scoped Program	Program Owner	Sample of Preliminary Initiatives	Readiness
			Strengthen the Court of Accounts' ex post audit capacity and performance control (EUR3 Million EU project)	TBD
3.1	Improve effectiveness of inspection authorities and accelerate promulgation of inspection-related laws	PCM		
			Enhance public procurement capacities and tools at Ministries (EUR3 Million EU project)	TBD
٠.			Promulgate illicit enrichment draft law (at Parliament since 03/07/2009)	TBD
3.3	Establish legislative and institutional framework to implement UN Convention for fighting corruption	PCM		
-			Promulgate conflict of interest draft law (at PCM)	TBD
			OMSAR plays a role at the task level in Program 3.2. (senior civil servants appointment) This would be captured in the initiative planning of the natural owner	

## Specific plans will be developed for programs and initiatives, based on their prioritization waves

### Citizens' Priorities Program and Initiative Planning





### 1 Wave I Programs - Program Charter

SAMPLE

Program Title	Pursue reforestation and maintenance of green areas
Program Number	ENV 006-002

#### **Program Objectives / Description**

 The objective of the program is to pursue the reforestation plan developed by MoEnv and plant around 500,000 trees per year

#### **Key Milestones and Deliverables**

- New nurseries established
- Law / Decree for use of National lands
- Municipalities engagement framework
- Trees planted

Program Owner	Ministry of Environment
Key Stakeholders	M. Agriculture, M. Interior and Municipalities

#### High Level Work Plan

- Establish nurseries
- Develop regulatory framework for use of National lands for tree growing
- Develop engagement framework with Municipalities
- Pursue reforestation plan through air seeding and field planting

Resources	Description
Budget	<ul> <li>Ministry Budget: LBP XXX</li> <li>Grants: LBP XXX</li> <li>TOTAL BUDGET: LBP XXX</li> </ul>
Technical Assistance	
Ministry/ Entity Team	MoEnv Reforestation Team

Key Performance Indicators	Target			
Number of planted trees per year	<ul> <li>2011: 500,000 trees</li> <li>2012: 500,000 trees</li> <li>2013: 500,000 trees</li> </ul>			
Number of municipalities involved per year	<ul><li>2010: 70 municipalities</li><li>2011: 100 municipalities</li></ul>			
Percentage of green areas in Lebanon	<b>2013</b> : 15%			

### ... In addition to Key Performance Indicators Forms...

### 2 Wave I Programs - KPI Form

SAMPLE

Program Name	<ul> <li>Pursue reforestation and maintenance of green areas</li> </ul>
KPI Code	KPI Env 006-02
KPI Type	<ul><li>Outcome</li></ul>
KPI Name	Percentage of green areas in Lebanon
KPI Description	Percentage of Lebanese territory covered with green areas
Formula	<ul> <li>Surface of green areas / Overall Lebanon surface</li> </ul>
Unit	• %

Formula Parameters Definition	■ Overall Lebanon surface = 10452 Km²
Data Source	<ul><li>Ministry of Environment</li><li>AFDC</li></ul>
Reporting Frequency	Annually
Baseline	June 2010: 13%
Target	<b>2</b> 013: 15%

### ... And Detailed Work Plans for all initiatives and tasks

**3** Wave I Programs - Detailed Work Plan

SAMPLE

	Programs, Initiatives and Tasks	Start Date End Dat	te Task Owner	Deliverables	Budget (LBP)	Percent Completion (%)
	2. Pursue reforestation and maintenance of green areas	Program				
	2.a	<u> </u>				
Programs	 2.eEstablish engagement framework with Municipalities	Initiative				
— I	2.e.i. Develop contract draft		MoEnv	Engagement contract draft		
of Wave	2.e.ii. Share contract draft with MoF and amend accordingly		MoEnv	Final engagement contract		
	2.e.iii. Engage Municipalities and share draft contract	Tasks	MoEnv			
	2.e.iv. Sign contract with pilot Municipalities		MoEnv			

Detailed Workplan for ALL initiatives

# Also, a Detailed Work Plan for select ready initiatives of Wave II / Wave III programs will be developed

4 Waves II / Wave III Programs - Detailed Work Plan

SAMPLE

	Programs, Initiatives and Tasks	Start Date	End Date	Task Owner	Deliverables	Budget (LBP)	Percent Completion (%)
	1. Monitor, mitigate and adapt to climate change and desertification impacts						:
	<ol> <li>Design climate change mitigation and adaptation policies and plans</li> </ol>						
ams	1.b.i. Develop mitigation policies			MoEnv			
Programs	1.b.ii. Develop mitigation plans			MoEnv			
	1.b.iii. Develop adaptation policies			MoEnv			
es 🗐	1.b.iv. Develop adaptation plans			MoEnv			
Waves							
of	5. Regulate quarries, monitor compliance and rehabilitate old sites						
Initiatives	5.a. Centralize quarries license provision with Higher Council for Quarries and Crushers						

# Finally, a Detailed Work Plan will also be developed for OMSAR ready initiatives of programs owned by other Natural Owners

5 Programs Owned by Other Entities - Detailed Work Plan

**SAMPLE** 

	Programs, Initiatives and Tasks	Start Date	End Date	Task Owner	Deliverables	Budget (LBP)	Percent Completion (%)
	Develop waste water treatment plants and networks to reduce water pollution						
Other Entities	1.a. Ensure environmental compliance in building and operation of waste water treatment plants						
	1.a.i			MoEnv			
	1.a.ii			MoEnv			
Programs Owned by	Develop regulatory framework to allow for re-use of sludge water resulting from waste water treatment plants			MoEnv			
ogra	1.b.i			MoEnv			
of Pr	1.b.ii			MoEnv			
Initiatives c	1.c. Review and update standards and specifications related to water pollutants (Decisions 52/1 of 1996 and 8/1 of 2001)						
	1.c.i			MoEnv			
	1.c.ii			MoEnv			

### **Next Steps**

- For OMSAR Wave I programs, develop:
  - Program Charters
  - KPI Forms
  - Detailed Work Plans
- For ready initiatives of OMSAR Wave II / Wave III programs, and ready initiatives of programs owned by other Natural Owners, develop:
  - Detailed Work Plans

Appendix

**Program Prioritization** 

KPI Design Methodology

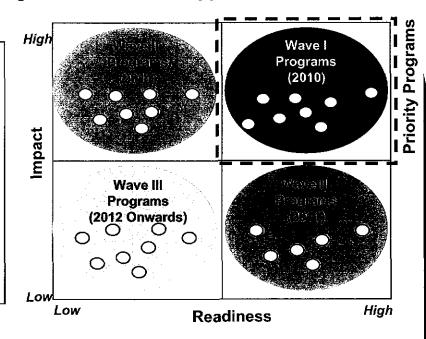
## Programs are prioritized into three planning waves based on their readiness and impact levels

### **Program Prioritization Approach**

Impact

Readiness

- A Impact Level: Level of impact of program on citizens when implemented
- B Impact Outreach: Outreach of program to citizens when implemented
- C Impact Timing: Program outcome timing
- D Impact Clarity: Clarity on outcomes to be achieved



- 1 Level of Acceptance: Political and management acceptance of program
- **Funding:** Availability of funding for the program from Government budget or donors
- Human Resource Capabilities: Human resources availability and capabilities
- Planning Completeness: Availability and exhaustiveness of plans to implement programs
- Implementation Feasibility: Complexity in implementation, involvement of different parties, risks, interdependencies

### Wave I Priority Programs:

- Majority of initiatives is undertaken in 2010
- All initiatives are closely planned and monitored

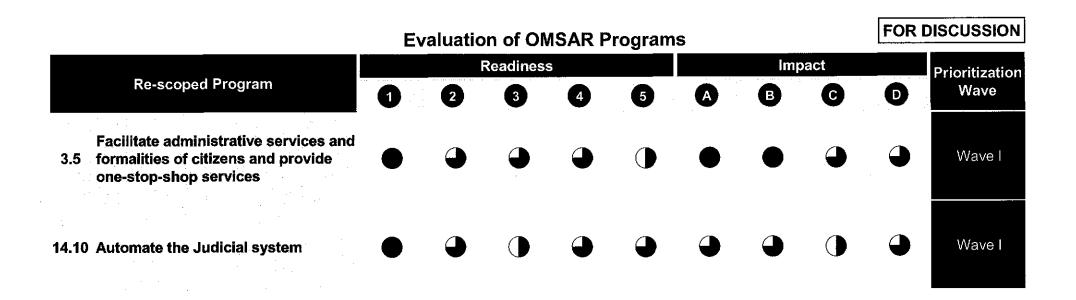
### Waves II / Wave III Programs:

- Majority of initiatives is undertaken in 2011 - 2012
- Select initiatives with high readiness level are planned and monitored

## 5 criteria are used to assess readiness level and 4 criteria are used to evaluate impact level

**Program Prioritization Criteria** О 0 • 4 0 2 3 Readiness Full political and No political or Some major issues in Level of Minor issues of No management acceptance that could management management acceptance acceptance Acceptance acceptance be solved - require time acceptance Minimal funding or Majority of program 100% of program Funding Availability -Half program funded No funding plans to get funding funded (80%) funded within one year **Human Resources** Limited human Limited skilled human Partly available Available No human capabilities capabilities capabilities Capabilities Exhaustive plan with High-level Plan with actionable **Planning** Plan with no actionable ... actionable steps, Lack of plans understanding Completeness steps steps funding and timeline Not feasible Complexity and some Some complexity and **Implementation** (complex, risky & high risk, that could be Minor complexity and interdependency Implementation feasible **Feasibility** interdependency with addressed/ solved, no High involvement of risks interdependency long-term programs) numerous stakeholders **Impact** Strong and tangible Impact Level Limited impact Some impact Large impact No impact impact Outreach to several Localized outreach to Outreach to few Outreach at national / No outreach effect/ B Impact Outreach communities/ communities/ one community/ international level extremely localized geographic region/ etc. geographic regions/ etc. geographic regions/etc. Undefined / unclear Very long-term timing / [\* Long-term timing / first Medium-term timing / Short-term timing / first **Impact Timing** outcome will not appear outcome will not appear timing of outcome (> 10 first outcome will not first outcome will not appear before 1-2 years in the coming year before 2-3 years appear before 3-4 years years) Good understanding of Clear outcome with Quantifiable and High-level **Impact Clarity** outcome with no high-level visibility on Unclear impact visibility on outcome understanding of impact phasing visibility on phasing

### Overall, OMSAR would plan 2 programs starting Wave I





















O Impact Clarity

**Appendix** 

Program Prioritization

**KPI Design Methodology** 

## The development of Key Performance Indicators is the first step in implementing Citizens 'Priorities performance monitoring cycle

### **Performance Monitoring Cycle**

4

#### React

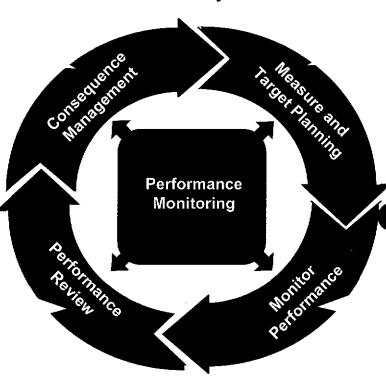
- Identify and implement actions to mitigate under- performance
- Define improvement areas

3

#### Assess & Communicate

- Prepare and conduct performance review sessions with stakeholders
- Discuss and explain performance gaps
- Identify and agree on actions to bridge performance gaps

Key Activities within the Performance Monitoring Process Cycle



Define Measures and Targets

- Establish strategic and operational KPIs and targets
- Plan and establish metric/ target requirements
- Negotiate measures and targets
- Allocate targets for each measure to appropriate levels/ functions

Evaluate Performance

- Compare individual, team and organizational KPIs with targets
- Analyze areas of over/underachievement (root-cause analysis)
- Evaluate and record results

## **Key Performance Indicators are measuring tools used to keep track of implementation progress**

### **Key Performance Indicators - Definition and Objective**

- Key Performance Indicators are measures that monitor the performance of "key result areas" of Government activities, which are critical to the success of program, initiative or task
- KPIs can provide an assurance that outputs / outcomes are unfolding as expected, or can serve as an early warning that results are not materializing as planned
- In the Government Performance Management context, KPIs allow Ministries / Government Entities to tie a program, initiative or task to expected measurable outputs / outcomes at the program level
- As such, the use of KPIs helps Public Entities focus on measuring and reporting outputs / outcomes throughout the lifecycle of a program, initiative, or task thus supporting a culture based on a strong commitment to results



# The approach for developing Key Performance Indicators consists of four steps

### **KPI Development Approach**

**Program Charters** KPI KPI KPI and Detailed Work Definition **Baseline Targets Plans Development** Select KPI targets Understand the Identify critical Baseline KPIs, using success factors for a number of based on the objectives and scope information sources: following: of the program and program its intended implementation and Interviews with Regional and list potential KPIs outcomes international stakeholders across relevant benchmarks (if Independent Detail the set of dimensions available) surveys initiatives and the - Resource Available statistics Select the most related tasks needed availability to achieve the appropriate KPIs by Census reports Historical data / applying filters to the objectives and Financial reports baseline outcomes long list **Obtain Natural**  Review selected Owner approval on KPIs by relevant **KPI** targets stakeholders



## First, the team needs to identify the expected policy objectives and detail action plans to reach the desired outcomes

### **Program Charters and Detailed Work Plans Development**

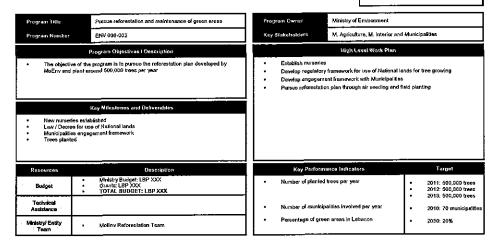
**ILLUSTRATIVE** 

### Understand Program Objectives

- Understand the objectives for each program and the rationale behind it
- Identify initiatives under each program highlighting Natural Owners and supporting entities
- Identify expected results and final outcomes to be achieved by the program

### Develop Detailed Work Plans

- Identify the key tasks under each initiative that contribute to the achievement of the program outcomes
- Clarify the linkages between the identified tasks
- Set timeline and allocate budgets to initiatives
- Specify deliverables for tasks and initiatives



Programs, Iniliatives and Tasks	Start Date	End Date	Task Owner	Deliverables	Budget (LBP)	Percent Completion (%)
2. Pursue reforestation and maintenance of green areas						
2.a.						
2.e Establish engagement framework with Municipalities						
2.e.i. Develop contract draft			MoEnv	Engagement contract draft		
2.e.ii. Share contract draft with MoF     and amend accordingly			MoEnv	Final engagement contract		
2.e.iii, Engage Municipalities and share draft contract			MoEnv			
2.e.iv. Sign contract with pilot Municipalities			MoEnv			



## In step 2, the KPI definition process can be achieved through four successive tasks, resulting in a list of outcome KPIs to track

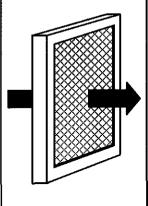
#### **KPI Definition**

Select Performance
Dimensions and Identify
Critical Success Factors

#### **KPI "Long" List**

- List potential KPIs across the program:
  - Output KPIs, e.g.,
     Legislative/ Executive
     Milestones (Law/ Decree issuance, Board/ Individuals Appointment), Activity
     Milestones (e.g., Activity Launch, System Implementation), Compliance to Budget, etc.
  - Outcome KPIs, e.g., Ministry performance (efficiency and effectiveness), Education System Performance (literacy rates), etc.

Focus on outcome and SMART KPIs



**Filter Process** 

Select Most Relevant
Outcome KPIs

#### **KPI Shortlist**

- Filtering process provides a shortlist of most relevant <u>OUTCOME KPIs</u> for each program by ranking the long list of KPIs against "SMART" test criteria:
  - Specific Is the KPI focused, clear, and can only be interpreted in one way?
  - Measurable Is the KPI value clearly and easily measurable?
  - Actionable Is the KPI measuring something actionable?
  - Realistic Is the KPI intended outcome reasonably obtainable within the constraints of available resources?
  - Time bound Is there a definitive date by which the KPI target will be reached?

Detail KPIs and Identify Data Sources for Tracking

### **Data Management**

- Identify data sources (e.g., Administrative data<sup>(1)</sup>, Secondary data<sup>(2)</sup>)
- Formalize data collection process

#### **Documentation**

- Definition, objective, and performance area
- Formula (if applicable)
- Frequency
- Unit of measure
- Etc.

Note: (1) Information that is regularly collected in policy files or databases, or could be collected with adjustments to existing operational processes

(2) Data that has been collected for other purposes, but which could also be used in this context (e.g., national statistics on health or economic status)



## The objective of step 3 is to set KPI baseline information using the data collected from identified data sources

#### **KPI** Baseline

#### **Collect Relevant Data**

## Set KPI Baseline and Share with Key Stakeholders

- List all data sources
- Develop a data request for each data source, including:
  - Information and data needed
  - Format
  - Delivery means (e.g. email, hard copy)
  - Collection frequency
- Collect data and verify completeness and accuracy

- Set KPI baseline according to formula or method specified in the KPI template
- Share baseline results with key stakeholders
- Identify and discuss areas of disagreement (if applicable)
- Adjust baseline value (if needed) and obtain stakeholder approval



## In step 4, KPI targets should be determined, and should result either in a quantitative target or a milestone

### **KPI Targets**

#### **Set KPI Targets**

## Share KPI Targets With Key Stakeholders

- Depending on the KPI performance dimension, decide if **benchmarking** is required for target setting:
  - If yes, agree on benchmark references (e.g. country)
  - Compare KPI baseline value with benchmarked references and set targets accordingly
- Use also historical data trends in setting the targets
- Targets should be challenging and lead to the desired outcomes of an initiative

- Share KPI targets with key stakeholders
- Identify and discuss areas of disagreement (if applicable)
- Adjust target values (if needed) and obtain stakeholders approval

# As a result, each KPI will be documented in a template summarizing all its parameters

### **Example of Outcome KPI**

**EXAMPLE** 

		Outcome IXI I	
Program Name	<ul> <li>Upgrade public hospital services in Lebanon</li> </ul>	Formula	Total population derived from the latest available census in Lebanon
KPI Code	■ KPI HEA 004-03	Parameters Definition	<ul> <li>Number of available hospital beds would be the total number of beds available in public hospitals, obtained from the Ministry of Health</li> </ul>
КРІ Туре	■ Outcome	:	Health
KPI Name	Beds per Capita	Data Source	Ministry of Health
KPI Description	<ul> <li>"Beds Per Capita" helps public sector hospitals keep track of their bed capacity available to patients in Lebanon</li> </ul>	Reporting Frequency	Annually
Formula	<ul> <li>(Total Number of Available Hospital Beds x 1000) / Total Population</li> </ul>	Baseline	■ 1.8 Beds per 1000 population (July 2007)
Unit	Number of Beds per 1,000 Population	Target	<ul> <li>2.0 Beds per 1000 population by Dec. 2007</li> <li>2.2 Beds per 1000 population by Dec. 2008</li> <li>2.4 Beds per 1000 population by Dec. 2009</li> </ul>